

Fill the G.A.P.

- ❖ **G**auge where you are
- ❖ **A**ssess what you have
- ❖ **P**osition yourself for
success

The G.A.P. Process



The G.A.P. Process

Step 5 Managing The Process

- Project Management
- Organizational skills
- Delegate

Step 6 Developing The Proposal

- Proposal Template
- Essential information

Step 7 Presentation Is KEY

- Presentation tips
- Present your proposal

Step 8 Submit & Follow-up

- Submit
- Follow-up
- Learn